Retirement Statistics

Plan Year Ended June 30, 2012

The following tables and annotations provide statistical information regarding the types and demographics of the SFERS retirements processed during Plan Year 2011-12, as well as benefits payment summaries and comparisons.

The following table summarizes major activities of the SFERS Retirement Services Division during Plan Years 2011-12 and 2010-11:

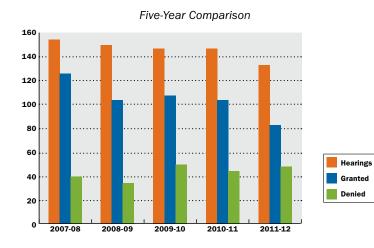
| ACTIVITY | 2011-12 | 2010-11 |
|---|---------|---------|
| Retirement Estimates Requests | 1030 | 1054 |
| Retirement Appointments | 2439 | 2565 |
| Retirement Applications Processed | 2119 | 2143 |
| Buyback Appointments | 942 | 1175 |
| Personnel Transactions: | | |
| New Members (New Hires) | 1332 | 1232 |
| New Members (1040 Hours Membership) | 796 | 753 |
| Rehires | 180 | 150 |
| Police Recruits | 69 | 29 |
| Fire Recruits | 31 | 41 |
| Sheriff Recruits | 0 | 0 |
| Pre-retirement Seminars | 8 | 4 |
| Registered Attendees at Pre-retirement Seminars | 614 | 449 |

Disability Retirement Hearing Report

Fiscal Year Ended June 30, 2012

| CASES | TOTAL # OF HEARINGS | TOTAL # GRANTED | TOTAL # DENIED |
|--------------------------------------|---------------------------|--------------------|-------------------|
| Industrial Disability Retirements | 56 | 30 | 21 |
| Ordinary Disability Retirements | 68 | 43 | 13 |
| Death Benefits | 5 | 2 | 1 |
| Petitions For Rehearing | 0 | 0 | 12 |
| CalPERS | 6 | 7 | 0 |
| Total | 135 | 82 | 47 |

1. The Hearing Officer Report represents cases processed in the period July 1, 2011 – June 30, 2012, and may reflect cases pending from prior periods.





San Francisco Employees' Retirement System
Annual Report

For Fiscal Year Ended June 30, 2012





The Retirement System

Initially established by approval of City voters on November 2, 1920 and the California State Legislature on January 12, 1921, the San Francisco Employees' Retirement System (SFERS) is deeply rooted in the history and culture of the City and County of San Francisco (CCSF), and is profoundly committed to serving the retirement needs of its members. Originally established as a fund to assist families and orphans of firefighters and police, today the Retirement System serves more than 53,000 active and retired employees of the City and County of San Francisco and their survivors.

Under the direction of the Executive Director, the System's management team administers two employee benefit programs for eligible employees of the City and County:

- San Francisco Employees' Retirement System pension plan, a defined benefit plan.
- San Francisco Deferred Compensation Plan, an IRC §457(b) defined contribution plan.

Specific San Francisco City Charter sections and/or Administrative Code provisions mandate each of these benefit plans (see "SFERS Plan Benefits Structure" on page 33).

THE PENSION PLAN

The SFERS Pension Plan is a tax-qualified defined benefit plan that provides for the following benefits upon separation: service and disability retirement, refund or vesting allowance, and pre- and post-retirement death benefits to beneficiaries. Defined benefit plans are funded through employee and employer contributions and investment earnings.

SFERS has a reciprocity agreement with CalPERS, California county retirement systems covered by the 1937 Act Retirement Law, and certain other local, independent retirement systems that have a reciprocity contract with CalPERS (listed on the CalPERS website).

THE SAN FRANCISCO 457(B) DEFERRED COMPENSATION PLAN

The San Francisco Deferred Compensation Plan (SFDCP), a voluntary IRC §457(b) plan was adopted in 1979, and allows City employees to elect to voluntarily defer receipt and taxation of a portion of their regular earnings until after they retire or separate from service. The SFDCP offers members an opportunity to supplement pension income during retirement.

OUR MEMBERS

SFERS members include eligible employees of the City and County of San Francisco, the San Francisco Unified School District, the San Francisco Community College District, and the San Francisco Trial Courts.

Uniformed employees working for the City's Police and Fire Departments are covered by SFERS Safety Plans. Eligible civilian (non-Safety Plan) employees of the City are covered by the SFERS Miscellaneous Plan. Sheriff, Undersheriff, and deputized personnel of the Sheriff's Department hired after January 7, 2012 are covered by SFERS Sheriffs Plan. While Probation Officers, District Attorney Investigators and Juvenile Court Counselors hired after January 7, 2012 are covered by SFERS Miscellaneous Safety Plan.

OUR MISSION

The San Francisco City and County Employees' Retirement System is dedicated to securing, protecting and prudently investing the pension trust assets, administering mandated benefit programs, and providing promised benefits to the active and retired members of the City and County of San Francisco.

SFERS at a Glance

As of June 30, 2012

| \$15.3 billion |
|----------------|
| \$968 million |
| 7.50% |
| 18.09% |
| 1.67% |
| |

| Membership |
|------------|
|------------|

| Total Membership: | 53,287 | | |
|-------------------|--------|----------------|--------|
| Active: | 28,097 | Retired: | 25,190 |
| Miscellaneous: | 24,878 | Miscellaneous: | 20,755 |
| Police: | 1,883 | Police: | 2,355 |
| Fire: | 1,326 | Fire: | 2,080 |

Retirements (during fiscal year 2011-12)

| Total Retirements: | 1,342 |
|---------------------------|-------|
| Miscellaneous: | 1,164 |
| Police: | 130 |
| Fire: | 48 |

| Average Service Credit at | | Average Age at Service | | |
|---------------------------|------------|------------------------|------------|--|
| Service Retirement: | 21.7 years | Retirement: | 60.0 Years | |
| Miscellaneous: | 20.8 Years | Miscellaneous: | 60.6 Years | |
| Police: | 28.5 Years | Police: | 56.3 Years | |
| Fire: | 24.5 Years | Fire: | 55.6 Years | |

Actuarial Assumptions and Method

The main actuarial assumptions used to measure the System's liabilities for future benefits payments were:

| | July 1, 2012 | July 1, 2011 |
|-------------------|-----------------------------|-----------------------------|
| Investment Return | 7.58% per year | 7.66% per year |
| Wage Inflation | 3.83% per year | 3.91% per year |
| Price Inflation | 3.33% per year | 3.41% per year |
| Mortality | RP 2000 Mortality Tables | RP 2000 Mortality Tables |

The actuarial funding methods used are as follows:

- > entry age normal cost method
- unfunded liability due to benefit increases amortized as a level percentage of payroll over 20 years
- unfunded liability due to actuarial gains and losses, assumption changes and miscellaneous items amortized as a level percentage of payroll over 15 years beginning on the valuation date

The assets were valued using a 5-year smoothing of investment return greater than or less than the expected investment return.

Statements of Plan Net Assets

Years Ended June 30, 2012 and 2011

| ASSETS | 2012 | 2011 |
|--|----------------|--------------|
| | (in thousands) | |
| Deposits | \$33,296 | \$43,981 |
| Accounts Receivable: | | |
| Contributions Receivable – Members | 10,854 | 9,017 |
| Contributions Receivable – City and County | 23,234 | 16,022 |
| Investment Income Receivable: | | |
| Interest | 23,080 | 26,057 |
| Dividends | 9,816 | 12,410 |
| Securities lending | 571 | 637 |
| Receivable from brokers, general partners, others | 317,884 | 60,566 |
| Investments at Fair Value: | | |
| Short-Term Investments | 706,721 | 726,811 |
| Debt Securities: | | |
| U.S. Government Securities | 1,036,859 | 1,050,322 |
| Other Debt Securities | 3,010,690 | 3,218,676 |
| Equity Securities | 7,220,971 | 7,366,821 |
| Real Estate | 1,403,412 | 1,266,863 |
| Alternative Investments | 2,021,472 | 1,977,187 |
| Foreign currency contracts, Net | (15,790) | (16,046) |
| Investments in Lending Agents' Short-Term Investment Pool | 914,105 | 892,579 |
| Total Investments: | \$16,298,440 | \$16,483,213 |
| Total Assets: | \$16,717,175 | \$16,651,903 |
| LIABILITIES | 2012 | 2011 |
| Payable to brokers | \$463,386 | \$126,903 |
| DROP (Deferred Retirement Option Program) | 27,257 | 17,641 |
| Other liabilities | 15,438 | 15,063 |
| Payable to borrowers of securities | 917,390 | 893,457 |
| Total Liabilities: | \$1,423,451 | \$1,053,064 |
| Net Assets Held in Trust for Pension Benefits: | \$15,293,724 | \$15,598,839 |

Key Results

Using the method and assumptions detailed above, the key findings of the latest valuation were:

Funded Status as of July 1, 2012

| Actuarial Liability | \$19.394 billion |
|--|------------------|
| Actuarial Value of Assets | \$16.028 billion |
| Unfunded Actuarial Liability <surplus></surplus> | \$3.366 billion |
| Funded Status (assets / liabilities) | 82.6% |

The assets were valued using a 5-year smoothing of investment return greater than or less than the expected investment return.

Statements of Changes in Plan Net Assets

Years Ended June 30, 2012 and 2011

| ADDITIONS | 2012 | 2011 |
|---|----------------|--------------|
| | (in thousands) | |
| Member Contributions: | | |
| Miscellaneous | \$152,090 | \$149,148 |
| Police | 27,258 | 19,453 |
| Firefighter | 18,542 | 13,154 |
| Total Member Contributions | 198,160 | 181,755 |
| Employer Contributions: | | |
| Miscellaneous | 344,942 | 250,367 |
| Police | 39,389 | 34,887 |
| Firefighter | 26,466 | 23,569 |
| Total Employer Contributions | 410,797 | 308,823 |
| Investment Income (Expenses): | | |
| Interest | 195,517 | 208,400 |
| Dividends | 170,759 | 159,671 |
| Net Appreciation (Depreciation) in Fair Value of Investments | (246,965) | 2,557,950 |
| Securities Lending Income | 4,718 | 5,697 |
| Investment Expenses | (44,540) | (44,579) |
| Securities Lending Borrower Rebates and Expenses | 913 | 436 |
| Investment Gain, Net | 80,402 | 2,887,575 |
| Total Additions | \$689,359 | \$3,378,153 |
| | | |
| DEDUCTIONS | 2012 | 2011 |
| Benefits | 968,528 | 889,744 |
| Refunds of Contributions | 11,030 | 11,548 |
| Administrative Expenses | 13,661 | 13,544 |
| Other Admn. Expenses - OPEB | 1,255 | 1,264 |
| Total Deductions | \$994,474 | \$916,100 |
| Net Increase | \$(305,115) | \$2,462,053 |
| Net Assets Held in Trust for Pension Benefits | | |
| Beginning of year | \$15,598,839 | \$13,136,786 |
| End of year | \$15,293,724 | \$15,598,839 |

Employer (City and County) Contribution Rates

The retirement contribution rates that will be paid by the City in Fiscal Years 2012-13 and 2013-14 as derived from the following actuarial valuation results:

| | FY 2013-14 | FY 2012-13 |
|---------------------------------------|------------|------------|
| Normal Cost | 17.91% | 17.90% |
| Unfunded Actuarial Liability | 7.88% | 3.66% |
| Remaining Cost of Propositions | 6.11% | 6.21% |
| Employee Contributions | (7.53%) | (7.51%) |
| Administrative Expenses | 0.45% | 0.45% |
| Board Approved City Contribution Rate | 24.82% | 20.71% |

San Francisco Employees' Retirement System S

| Summary of | Investments |
|------------|-------------|
|------------|-------------|

| 2 | at June 30, 2012 | | at June 30, 2011 | | |
|-------------------------------|------------------|-------------------|------------------|-------------------|--|
| ASSET CLASS | Market | % of Portfolio | Market | % of Portfolio | |
| Equities | (in thousands) | | | | |
| U.S. Equities | 4,169,625 | 27.3% | 4,167,179 | 27.0% | |
| International Equities | 3,286,774 | 21.5% | 3,593,150 | 23.3% | |
| Total Equities | 7,456,399 | 48.8% | 7,760,329 | 50.3% | |
| Global Fixed Income | 4,110,599 | 26.9% | 4,277,257 | 27.7% | |
| Alternative Investments | | | | | |
| Buyout | 984,280 | 6.4% | 979,089 | 6.3% | |
| Venture | 580,610 | 3.8% | 531,889 | 3.4% | |
| Special Situations | 463,790 | 3.0% | 423,589 | 2.7% | |
| Total Alternative | 2,028,680 | 13.3% | 1,934,567 | 12.5% | |
| Real Estate | 1,538,946 | 10.1% | 1,318,989 | 8.5% | |
| Cash | 154,535 | 1.0% | 149,320 | 1.0% | |
| Total Investment Portfolio | 15,289,159 | 100.0% | 15,440,462 | 100.0% | |

Investment portfolio totals are net of management fees and expenses and therefore does not track to pension net assets reported in SFERS audited financial statements.

Investment Portfolio Performance

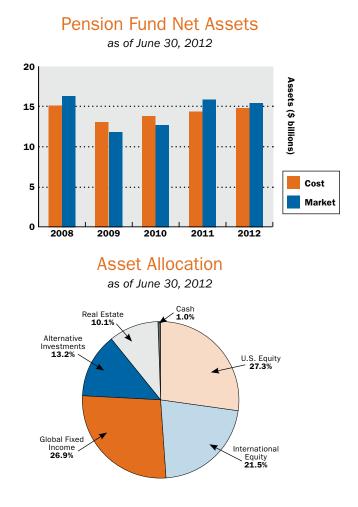
Annualized Returns for the Periods ending 6/30/2012 (Net of fees and expenses)

| | 1-YEAR | 5-YEARS | 10-YEARS |
|---|-------------------------|------------------------|-----------------------|
| Domestic Equity | 2.61% | 0.00% | 5.22% |
| Benchmark: Russell 3000 | 3.84% | 0.39% | 5.81% |
| International Equity | -14.18% | -5.47% | 6.49% |
| Benchmark: International Equity Policy ¹ | -14.79% | -4.21% | 6.97% |
| Global Fixed Income | 7.37% | 5.73% | 6.72% |
| Benchmark: Fixed Income Policy ² | 7.36% | 6.76% | 5.88% |
| Real Estate | 5.76% | 7.38% | 13.09% |
| Benchmark: Gross NPI +1.5% ³ | 10.70% | 5.24% | 10.64% |
| Alternative Assets Benchmark: Alternative Investments Policv ⁴ | 20.11% 10.51% | -1.38% 3.52% | 5.83% 9.28% |
| TOTAL FUND | 1.67% | 1.02% | 6.67% |
| Weighted Policy Benchmark ⁵ | 2.33% | 2.55% | 7.12% |

Source: The Northern Trust Company

Annual Rates of Return Last Ten Years Periods ending June 30





- 1. Int'l Equity Policy consists of 100% MSCI ACWI IMI Ex-US (ND) from 09/30/08 through current, 100% MSCI ACWI Ex-US (ND) from 01/31/2001 through 09/30/2008, 100% MSCI ACWI Ex-US (GD) previous to 01/31/2001.
- 2. Total Fixed Income Policy consists of 100% BC Universal from 6/30/07 through current, 75% BC Universal/25% BC Global Aggregate from 9/30/05 to 6/30/07, 80%/20% from 9/30/02 to 9/30/05, 100% BC Universal 9/30/00 to 9/30/02, and 100% BC Aggregate previous to 9/30/00.
- 3. Alt. Inv. Policy consists of the S&P500 + 600 bps through 12/31/02, + 500 bps thereafter. For periods less than one year, the excess 500 basis points are prorated.
- 4. The Real Estate benchmark consists of NPI (NCREIF Property Index) + 150 basis points through 9/30/2011 and a flat 8% annual return thereafter.
- 5. The current SFERS weighted policy consists of 23.5% Russell 3000, 23.5% MSCI-ACWI IMI ex-US (ND), 25% Barclays US Universal, 12% SFERS Real Estate Benchmark and 16% SFERS Alternatives Investment Benchmark.